Assistant Director for Research and Reports

16 September 1957

THAU

: Chief, Economic Research Area

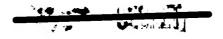
Chief, Meterials Division, GRR

Soviet Proposal for Long Term Axchanges

1. Mr. Zaroubia, Soviet Ambassador to the U.S., recently presented a memorandum to Ambassador Lacy of the State Department proposing the initiation of exchanges in certain fields lasting for a period of from three to six mouths (copy attached). This proposal was discussed at the 17 September meeting of the Ad Hoc committee on exchanges, which the undersigned attended.

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- Chairman, maked the State representative to comment on the support State would need from the intelligence community in considering this proposal. Ar. Buford replied that the Soviet motivation in proposing the longer term exchanges was probably to get greater technological gain them could be secured from shorter exchanges. The department felt, nonetheless, that the Soviet proposal should be given serious consideration. The department felt that the saxious period of a long term exchange would probably be three months rather than six souths. Ar. Suferd suggested that the proposed exchanges be listed in order of priority from the intelligence point of view. Similarly, ways of minimising the Soviet technological gain ought to be considered. State felt that it gight be necessary, in order to stimulate industry interest, to have the white House call a conference of loading industrialists, since trips of as much as three months would probably not pay off from a company's own individual point of view.
- 3. The committee agreed that the espionage implications of the proposed exchanges for both sides should be considered, but not by the Ad Hor Committee.
- the when asked to comment, I stated that a real concensus had not yet developed in CRR regarding the net advantage from long term exchanges. One of the reasons for this condition was the broadness and vagueness of the Soviet proposal. For example, the chemical industry covers many diverse activities, some of which might yield profitable exchanges and some of which might not do so. Also, Soviet technological gain becomes a parament consideration in long term exchanges as opposed to short term exchanges. Even in short term exchanges it is difficult to belance a U.S. intelligence gain against



SENSOT: Soviet Proposal for Long fers Exchanges

a Soviet technological gain; long term exchanges make this balancing even more difficult. Moreover, it would probably be very difficult to persuade the desired kind of US representatives to obsent themselves from their companies for three to six mouths. Finally, a number of short term exchanges in some of the fields sentioned in the faroubin senorandum are now stailed. A marber of our people thought that the shorter outhanges should be accomplished first, and that one or two long term exchanges should be tried for size before a comprehensive program was laid on. I summarized by saying that it was difficult at this stage to make definite statements, but that probably there were arrangements possible in each of these areas (with respect to itineraries, people to be sent, information to be furnished, etc.) which could produce a net advantage to the US. I suggested in this connection that the reciprocity need not be on a strict quid pro quo basis, i.e., that in exchange for a Soviet visit to the US petroleum industry we might ask for a visit to a regional communic council.

- 5. Various members of the committee mentioned railroads, shipbuilding, banking, civil air, and general economics as fields which the US might propose for addition to the Earcabin list.
- The committee concluded by deciding to ask each of the appropriate EE subcommittees to comment on the probable not edvantage in each of the exchanges proposed in the laroubin memorandum.

 The committee to comment on the probable not edvantage in each of the exchanges proposed in the laroubin memorandum.

 The committee of the exchanges proposed that they were needed, however, for a US-USES October secting on the general subject of Bast-west exchanges, for which the USES has already proposed an agenda (copy attached).

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Declorates:

(1 copy each -- sent with orig.)

- 1. Larowhin seco
- 2. Visit proposed agenda

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